

JEFF VOLD

**JEFF VOLD, VICE PRESIDENT, INDUSTRIAL AND
GOVERNMENT BUSINESS DEVELOPMENT**

COLONEL USMCR (RETIRED)

Jeff Vold serves as Vice President for Industrial and Government Business Development for Transhield, Inc. In that capacity, he is in charge of leading Transhield's growth in the wind energy, automotive, rail, heavy equipment, aviation, power sport, oil and gas, and military markets. Transhield is the market leader in cover protection technologies to commercial and government markets. He joined the company in December 2011.

As a 30-year veteran of the United States Marine Corps and the United States Marine Corps Reserve, Jeff had the opportunity to command units and lead teams in numerous diverse and challenging situations ranging from advisor duties and civil affairs operations in Iraq and Afghanistan, to counter narcotics and recruiting initiatives in the U.S. Additionally, he had a successful experience working within the staff environments at the Corps and NATO Regional Command level, and is well practiced in the conduct of Counter Insurgency Operations.

Other USMC activity included command of a 600 member Marine Artillery Battalion, command of over 130 Marines during operations in Somalia, command of a select Counter Narcotics Team that participated in operations to interdict drug trafficking, and deployments with three Marine Expeditionary Units. He has visited and operated in numerous countries including Korea, Thailand, Australia, Philippines, Kenya, and Panama.

Jeff retired from the USMCR in November 2012.

Prior to joining Transhield, Jeff worked for Shield Technologies Corporation as the director of sales and marketing. Joining the company in its infancy, he was instrumental in developing the "go-to" market strategies for a newly patented niche product and in identifying, hiring, and cultivating a successful sales team. Unique among other small companies were the relationships he was able to develop across the entire spectrum of the Military market. Working with the team to actively engage at all levels from the end-user to the program manager, he was able to help mature the technology into a "must have" product. As a result of his efforts, sales revenue grew dramatically from 2005-2010.

He also has extensive experience in large opportunity IT outsourcing to Hospitals and health care organizations with Perot Systems. This included a \$50M + contract with Daughters of Charity Health System. He also worked for Parke Davis and Pfizer Pharmaceuticals.

Jeff resides in Minnesota with his wife Nancy.



CONTACT

JEFFVOLD@TRANSHIELD-USA.COM

CIVILIAN EXPERTISE

- **MARKETING**
- **SALES**
- **PROJECT MANAGEMENT**
- **GOVERNMENT AND MILITARY MARKETS**

MILITARY DECORATIONS

- **LEGION OF MERIT**
- **MERITORIOUS SERVICE MEDAL WITH GOLD STAR**
- **NAVY COMMENDATION MEDAL WITH GOLD STAR**
- **NAVY ACHIEVEMENT MEDAL**
- **COMBAT ACTION RIBBON**

TRAINING/CERTIFICATIONS

- **PSS AND PSS CORE**
- **SELLING AGAINST THE COMPETITION**
- **EXECUTIVE LEVEL SELLING & PROJECT MANAGEMENT**

EDUCATION

- **USMC COMMAND & STAFF COLLEGE**
- **AIR WAR COLLEGE SENIOR LEADER COURSE**